# Participation Primary Lenders:

The Fort Madison Revolving Loan Fund (RFL) serves as gap financing, meaning a primary lending source must be utilized in conjunction with this loan. The following is a list of lenders who participate in the Fort Madison RLF program:

#### Fort Madison Bank & Trust Co.

7th & Avenue G Fort Madison, Iowa 52627 319-372-5164 www.fortmadisonbank.com

#### Lee County Bank & Trust N.A.

8th & Avenue F Fort Madison, Iowa 52627 319-372-2243 www.lcbtrust.com

#### **Midwest One Bank**

926 Avenue G Fort Madison, Iowa 52627 319-372-3991 www.midwestone.com

#### **Pilot Grove Savings Bank**

616 9th Street Fort Madison, Iowa 52627 319-372-1134 www.pilotgrovesavingsbank.com

# Who To Contact:

For application assistance, please contact Jeff Hanan RLF Program Administrator for the Southeast Iowa Regional Planning Commission: Tel: 319-753-5107 ext 208 Email: jhanan@seirpc.com. or your local lender.

Download an application from:

www.seirpc.com

or

<u>www.fortmadison.com</u> (under Econ Dev/Business Assistance/local)

# Resources:

#### Jeff Hanan Program Administrator Southeast Iowa Regional Planning Commission:

200 Front Street Suite 400 Burlington, Iowa 52601 319-753-5107 ext 208 www.seirpc.com

#### **Zoning Compliance:**

City of Fort Madison 811 Avenue E Fort Madison, Iowa 52627 319-372-7700 www.fortmadison.org

# Fort Madison Area Chamber of Commerce:

614 9th Street Fort Madison, Iowa 52627 319-372-5471 www.fortmadison.com

#### **Small Business Development Center:**

1500 W Agency Rd West Burlington, Iowa 52655 319-752-2731 ext 8103

#### **Small Business Administration:**

215 4th Avenue, Suite 200 Cedar Rapids, Iowa 52401-1806 319-362-6405

 $\begin{array}{c} \textbf{Lee County Economic Development Group} \\ \underline{www.Lcedg.com} \end{array}$ 

# Websites:

Fort Madison Community Profile Fort Madison Partners: www.fortmadison.com

Iowa PROfiles-Public Resources Online www.state.ia.us/trends

State Of Iowa: www.iowalifechanging.com

Iowa Business Network: www.iabusnet.com

# **City of Fort Madison**



# **Revolving Loan Fund**

Helping bring opportunities to citizens of Fort Madison by building and revitalizing our commercial businesses.

Program administered by:



SEIRPC is an Equal Opportunity Provider

211 N Gear Ave Ste 100 West Burlington, Iowa 52655 PH: 319-753-4316

### What Is The RLF?

The Revolving Loan Fund (RLF) is a loan pool established by the City of Fort Madison to assist new and existing businesses develop and expand.

new and existing businesses develop and expand. The program is specifically targeted toward commercial and service sector proposals and to encourage development in commercially zoned areas of the community. Funds are used in conjunction with local lenders to serve as gap financing for proposals and the lender serves as the primary source of funding. As the payments are made and repaid into the pool the fund revolves back out to other candidates for the program. Eligibility is based on the following:

- New business in the commercial sector.
- Applicant must be creating or retaining jobs
- Applicant must demonstrate the need for gap financing
- Applicant proposal will support and enhance the local economy



# **Financial Assistance**

Maximum Loan Amount \$ 25,000.00
 Cost Per Job \$ 10,000.00

- 5-7 Year term on fixed asset loans
- 10-year maximum on real property loans
- Minimum interest rate will be 4 points below prime with a floor of 4%
- Loan closing fees of 1.5% of loan award (\$250.00 maximum fee)

An application must be completed and include documentation supporting the request. A sample of required information prior to funding approval includes:

- A brief description of the business
- A three year schedule of jobs created or saved
- Balance sheet and operating statement
- A business/marketing plan
- Plans and specs of new equipment purchases
- A letter from the participating lender stating the terms and conditions of their loan.
- Applications are available from SEIRPC or your local lender

SEIRPC is an Equal Opportunity Lender

## **Fort Madison RLF Review Committee:**

Jason Samples (FMB&T)
Larry Kelch (Edward Jones)
Moody Nabulsi (Retired)
Amy Hull (Main Street)
Jacqueline Lumsden (Sub Arena)
Mayor, Brad Randolph

# **Application Process:**



Applications are due to SEIRPC no later than the last business day of the month.